


 "Ensuring the Rapid Response to Change,  
Ensuring the Surveyor of Tomorrow"  
**FIG Kick-off Event**  
 24 JANUARY 2015 ATHENS, GREECE


**The Experience of a Greek Young Surveyor**

Artemis Valanis, Surveying engineer - Consultant

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**The profession of the surveyor and the work market**

- Technical
- Evolving
- Global
- Expanding
- Competitive
- Ever changing

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**FIG** **FIG Kick-off Event**  
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**TEE**  
**ATM**



25 ↑  
Graduation

**Young Surveyor**

35 ↑  
Professional Prime

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**FIG** **FIG Kick-off Event**  
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Country	Unemployment Rate (%)	Currency Type
Greece	26	Euro area
Spain	24	Euro area
Croatia	16	Euro area
Cyprus	15	Euro area
Portugal	14	Euro area
Slovakia	13	Euro area
Italy	12	Euro area
Bulgaria	11	Euro area
Lithuania	10	Euro area
Ireland	10	Euro area
Latvia	9	Euro area
France	8	Euro area
Slovenia	8	Euro area
Poland	7	Euro area
Finland	7	Euro area
Belgium	6	Euro area
Estonia	6	Euro area
Sweden	5	Floating currency
Hungary	5	Euro area
Romania	5	Euro area
Denmark	5	Euro area
Netherlands	5	Euro area
Luxembourg	5	Euro area
Britain	5	Euro area
Malta	5	Euro area
Czech Rep.	5	Euro area
Austria	5	Euro area
Germany	5	Euro area

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In 1999 management thinker [Peter Drucker](#) wrote in the [Harvard Business Review](#):

We live in an age of **unprecedented opportunity**: if you've got ambition and smarts, you can rise to the top of your chosen profession, regardless of where you started out. But with opportunity comes responsibility. Companies today aren't managing their employees' careers; [knowledge workers](#) must, effectively, be their own chief executive officers. It's up to you to carve out your place, to know when to change course, and to keep yourself engaged and productive during a work life that may span some 50 years.

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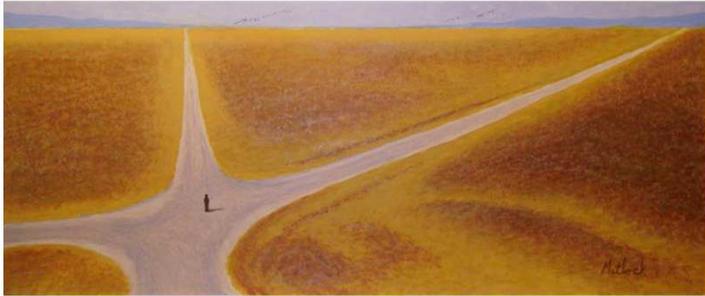


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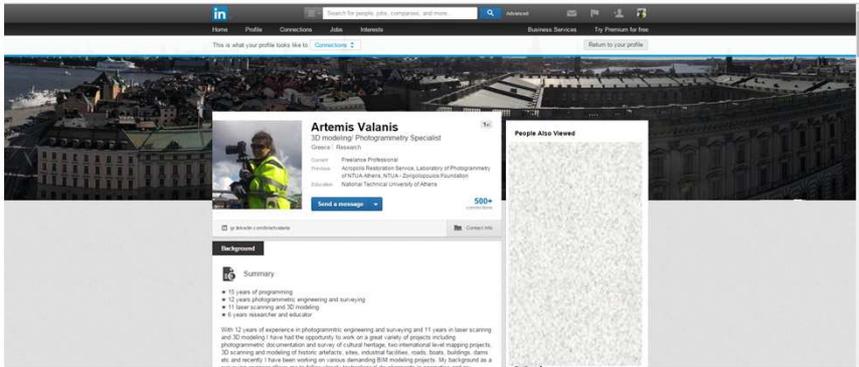


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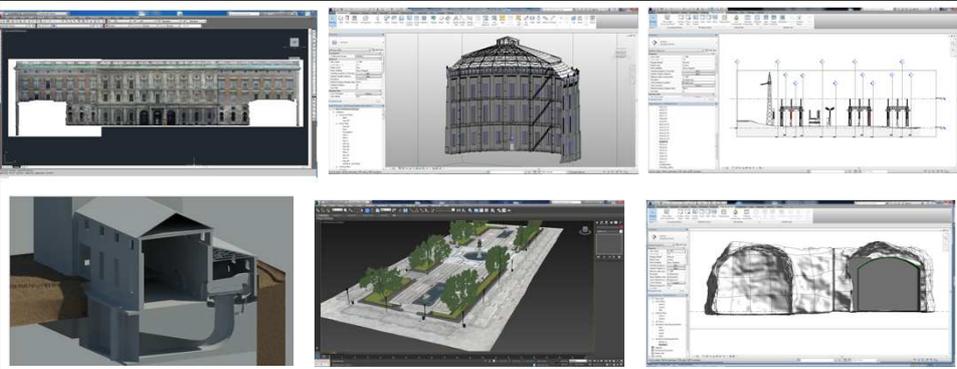


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PROJECTS PROCESSED BY A.V. for Norconsult

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- “We must, effectively, be our own chief executive officers”
- “It’s up to us to carve out our place, to know when to change course, and to keep ourselves engaged and productive”

» Ok yes, but how?

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**Understanding and building your brand**

1. What services can you provide?
2. Where do you specialize?
3. What is your best work so far?
4. Are you up to date and what do you do to stay relevant?
5. Do you have a network of contacts in your professional area?

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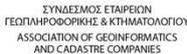
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## The global work market

- we all work, live and dream in GLOBAL market
- different kinds and loads of work are or become available in different places around the world
- Highly specialized and skilled people are always hard to find and in demand

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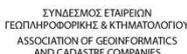

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**To conclude**

My advice to young surveyors and/or new companies who are trying to find their place in the professional arena would be:

*"Do not wait to be discovered, define your professional profile and present yourself, work hard and always be up to date"*

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Thank you for your  
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