

## Success in life.

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**Key words: success, geodesy, planning, inspiration, kindness.**

### SUMMARY

Inspired by the FIG Congress in Poland 2022 and motivated by the current President Diane Dumashie, I want to motivate everyone to act and successfully achieve their professional and private goals. My conversation with Diane stuck in my mind. We talked about intergenerational professional exchange, about continuing family traditions, about spreading knowledge. Yes, I come from a surveying family and I grew up in it, and now I work for surveyors and provide them with measurement solutions. The second part of this speech took place during the summary of the FIG Congress in Poland. It was a very fruitful and successful meeting. And for me, a novice and organizer – an extraordinary distinction and SUCCESS. And this mix of experiences tempted me to this speech. Well, I have been implementing measurement technologies for surveyors for over 25 years. In addition, the congress experience made me realize that I submit development plans to my clients. We plan development. We plan budget years, we plan investments, and based on this example and my experience, I have a recipe for success, which, as you can see, I duplicated at the congress. Not alone, of course not alone, but in a team and that makes me a **proud successful surveyor**. Treat People With Kindness! this is the motto of this conversation.

Zainspirowany Kongresem FIG Kongres 2022 i zmotywowany przez Prezydent Diane Dumashie, chcę zmotywować wszystkich do działania i skutecznego osiągnięcia celów zawodowych i prywatnych. Rozmowa z Diane utkwiła mi bardzo w pamięci. Rozmawialiśmy o międzypokoleniowej wymianie zawodowej, o kontynuowaniu rodzinnych tradycji, o przekazywaniu wiedzy. Tak, pochodzę z rodziny geodetów i w niej się wychowałem, a teraz pracuję dla geodetów i dostarczam im rozwiązania pomiarowe. Druga część tego wystąpienia miała miejsce podczas podsumowania Kongresu FIG w Polsce. To było bardzo owocne i udane spotkanie. A dla mnie nowicjusza i organizatora - niezwykle wyróżnienie i SUKCES. I ta mieszanka doświadczeń skusiła mnie do tego wystąpienia. Ponad 25 lat wdrażam rozwiązania pomiarowe dla geodetów. Doświadczenie kongresowe uświadomiło mi, że przedkładam plany rozwojowe moim klientom. Planujemy rozwój. Planujemy lata budżetowe, planujemy inwestycje i na tym przykładzie i moim doświadczeniu mam receptę na sukces, którą, jak widać, powieliłem na kongresie. Nie sam, oczywiście nie sam, ale w zespole, co czyni mnie **dumnym i odnoszącym sukcesy geodetą**.

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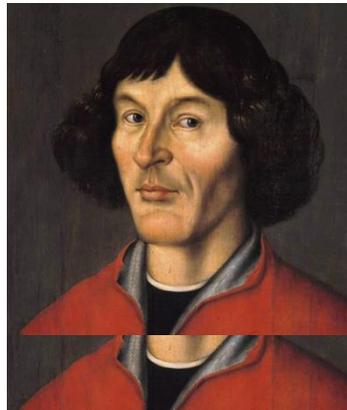
### Introduction.

Everyone defines success in a different way and everyone's way to it is different. There is no one simple recipe for success. It is very difficult to identify success, measure its value, to make it to a point where we can say that we are successful. It is often in the scope of discovering the world on our own, understanding the value of work, promoting the family values, promoting the values themselves, viewing our activities through surroundings, the media in which we all participate. The meaning of success also depends on decades, generations, just like our society which defines the attitude to already mentioned values in different ways. For my grandma, success meant mainly health, for the elderly to be successful means to lead a peaceful life and to be fully satisfied that it has been lived in a good way. For me, success means that I am here in Orlando, in the US and that I am speaking to you. And for the generation of my children or the one entering the labour market – success may mean the number of views or likes. This is how I see this, in a very simple words.

And where do we, the Surveyors, achieve success? What is the measure of feeling good about ourselves? How much do we improve the world and support it with **the information from our surveys?**

I think that we live in very interesting times, highly technological, brave, full of changes. In times where the navigation on a mobile phone is known to every owner of such a device. As to navigation, there are several types of it. The amount of information that can be included on maps, websites, displayed with relevant coordinates – isn't it a global success stemming from our work?? The work which consists in creating maps and providing the information with their use?

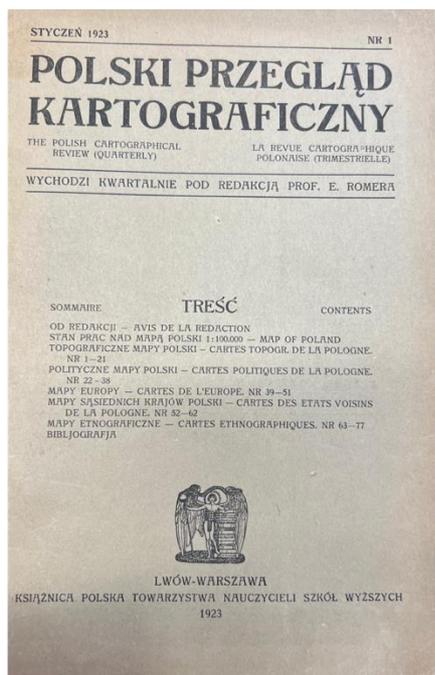
As many of you know, this year we celebrate the 550<sup>th</sup> birth anniversary of Nicolaus Copernicus, a great Polish scientist. He is the most known as an astronomer – the creator of Heliocentric model of the Solar System, cartographer, surveyor, probably the first one to prove heliocentric theory in the World since the time of ancient Greece. How great his



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success was when he identified that the Earth is not flat! How important information and value it was to be defended! How much this discovery contributed to the world science!!! Exactly a hundred years ago, Eugeniusz Romer, a Polish geographer and cartographer, published the first copy of *Polish Cartographic Review* [*Polski Przegląd Kartograficzny*] in the world, a periodical that is still published to this day. A hundred years of success! Given such personalities and scientists – how can we define our lives with success?



How can we take care of our world successfully?

Conquering new frontiers without limits, successfully. This is the job for us. Let's plan how to do this and let's keep our world measured. Each of the goals of our meeting in Orlando requires the same thing. It has one common denominator – SUCCESS! Everyone requires success individually. The plans we are discussing here and the consistent work to implement this plan. It seems to be simple but how many of us experience failures on the way to success? and this state – failure – is not so bad. It is important to pull yourself together after it or to follow the best ones, like Kobe Bryant who says “Failure doesn't exist”.

“Being unafraid of making mistakes makes everything easy for me. Not worrying about what people think frees you to do things, and doing things allows you to win or learn from your loss—which means you win either way. Hear me now: you are better off being wrong ten times and being right three than you are if you try only three times and always get it right.” — Gary Vaynerchuk, Crushing It!:

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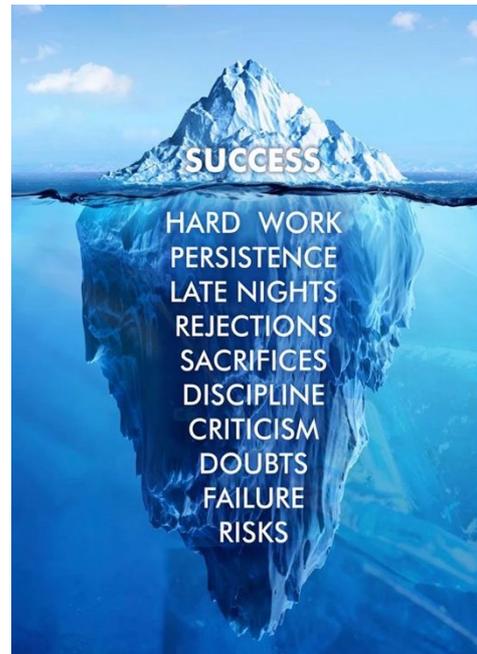
### 1. What others see?

Generally, everyone notices your success. They see how you receive your medal, how you cross the finish line, how you win. They see you at the end of your work, they see only the famous tip of the iceberg that shows only its top. The very awareness of such perception may be a great surprise for many people, a surprise that is difficult to bear. One academic title versus years of work and gaining of experience. One diploma versus a dozen or so years of learning. One world championship versus the whole life revolving around the trainings.

And they only see what you have achieved – sometimes your feat, work or title is more important than you yourself. OK, they have noticed you as well. The success of success. And where are all the people around you? Your family? Your teachers, trainers, and instructors? Where is this numerous group of people supporting you? Be ready to hear that what you have worked on throughout your life will be summed up with just one sentence, medal or gesture. Don't expect. Require from yourself.

Yes. It is a simple motivational talk. For people having total dedication – like parents; passion – like sportsmen, or you, my dear surveyor, these are just words. Important, powerful, maybe longed for, but just words.

What do your clients see when they receive a map from you, a surveyor? They see a line on a map. A line which has specific meaning known to the involved ones. Yet, it is still only a line. They do not see the work you have put into it, systems of coordinates, surveying, equipment, field work, mapping – they only see the line. If they understand its value, the information it brings, then it is a success ;-)



### 2. How to show a line on a map?

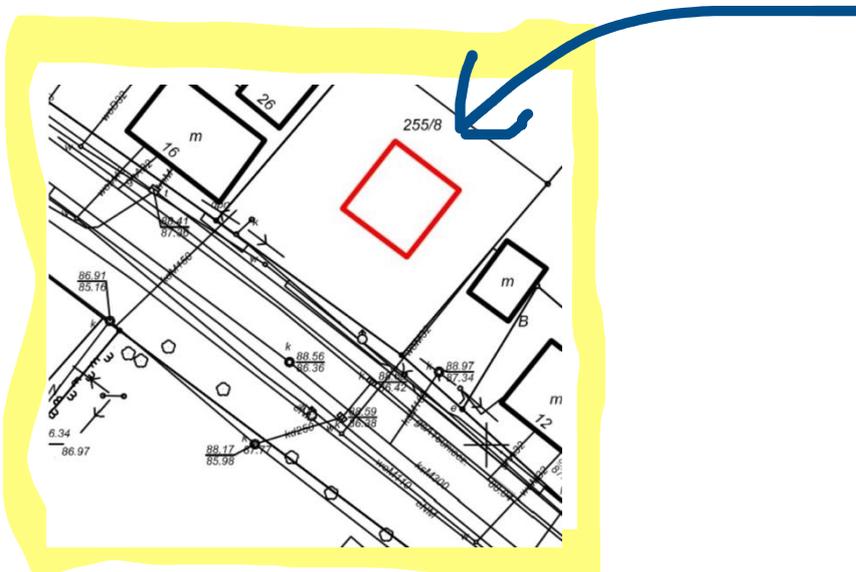
We would like others to notice and appreciate every activity that we do. It does not have to be anything special like a diploma or popular certificates. It is sufficient to hear the word, to see the gesture of recognition that we have performed our work well. If you focus only on the path, on what you do every day, it will be easier for you to communicate the results of your work to your client. What will they see? Your commitment, passion for what you do,

energy that you generate through your work, and energy that you have when you start your work.

If you do not understand what I am talking about, then look at children, worldwide. Children who have their own world of perception, untouched by rivalry, competition or other emotions that the adults feed on. A world without money, expectations or worries. The energy that children have is astounding. Nobody takes this joy away from them. Everyone is happy to see them! And no one forbids you from having the curiosity of life and energy which are typical of children.

When was the last time you came to work with such a simple smiling joyful attitude? Like a child – trusting in the universe and the energies that intuition brings? And now imagine that you send the attitude that you have into the world, to your loved ones, to your clients, colleagues at work. Ask yourself how many times you have felt strangely – your eyes see something else, and inside – you have ice in your stomach. How many times?

You emanate energy, and this line on a map also emanates it.



### 3. Where is this energy?

You get up in the morning and go to work. You get up in the morning and go to do your duties. No matter what and no matter where! If you have chosen your dream job, then your dream is actually your job, and your job is your dream, which means it cannot tire you out.

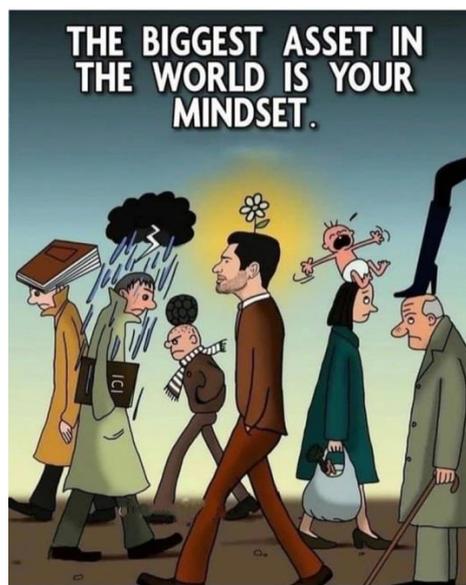
You have energy.

You have success.

It is so simple!

To get up and make a world record, to record the biggest hit on earth. To discover the solar system and that the Earth is round and revolves around the Sun (Copernicus had already discovered it? Impossible!).

This energy is already in you, my dear surveyors! It is in your attitude. You have the greatest resources on earth, and they belong only to you – your attitude, your mindset.



In this one picture, everyone is in the same place, yet with different thoughts, different attitudes and different perception of their surroundings. Your resource is the way you perceive and receive reality. It may tire you, bring joy or simply be a hardship of life. And it does not matter whether you are a scientist, whether you do simple surveying tasks while working in the field – the attitude towards what you do manifests itself in each and every aspect of your activities and how you are perceived by people around you. And they, as you well know, will **mainly see the success**, which is opposite to the failure. So this is you who chooses the energy and the path to your (survey) measurements.

This is the energy that many people have noticed in our times. It depends on our lifestyle, our eating habits, who we talk to and spend our free time with, on the amount of sleep, and the amount of joy brought by everyday life. Yes, I know, it is sometimes very difficult to notice how much support you get from your team (family) while you just simply don't feel like doing anything. This is when you waste not only your time but also your energy. While the sun rises every day and gives light ;-)

It may be shown with a simple example. Some of you will understand it and know it as you were there. When the FIG Congress was organized in Poland in 2022, there was only 1 year for it, with such difficult things to overcome like Covid and the conflict in our neighbouring Ukraine. Yet, we summoned up energy to achieve it!!! Lots of energy!!



The energy of a group, knowledge, attitude to task, knowledge of needs – the energy of organization. I myself did not really know (accurately and comprehensively) what the FIG was, how to do a congress, and how to attract sponsors? Ms Miłka Pietrzak – our main guiding spirit and mentor – **intuitively picked the team** to act! Can you believe it?! All directions were given by Professor Janusz Walo, the President of our Association, and then it went like clockwork. You know the results.

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**Similar attracts similar.** And it just happened to me in this my lack of knowledge about the FIG, yet acting with full confidence that I will succeed, I can do it, after all – I was chosen to do it, I encountered all possible miracles improving my performance. It is difficult to comprehend and yet it is so. It was not without hardships, mistakes and slip-ups, but trusting myself, the world and action helped me every minute of the way there. And this has been so to this day. And it has been so since I remember. I am and it happens. My self-agency is over all my limitations or impossibilities. It just happens. Whoever wants to cooperate with me, senses how to make it. How success and joy are made.

#### 4. Build your positive attitude and then the pillar for your actions.

You have resources that you have never even dreamed of. The question is whether you have dared to reach for them. The question is whether any situation has forced you to do something extraordinary that will be later named a success. And it does not have to be a new world record or the discovery of the globe. Success starts with a small step. I wish you that you take these small steps quickly and – preferably – in the right direction. And, obviously, you will experience a whole range of adversities here too. You will have dozens of doubts, financial shortfalls, your friends, surroundings or place of residence will change because this will be required to fulfil your dreams and to find yourself in new circumstances. In this regard, it is worth knowing that each habit, each new habit, and – in fact – getting into it lasts from two to six weeks, and it is the time that may determine whether a new step is taken. It often happens that when you open your mind to going in a new direction, you notice many signs along your way which help you find the right path. There is a kind of specific interaction (resistance) because the universe will test whether you really want to do it and will show you difficulties, whether you really want to do it and will show you benefits that you want to work out with it. In this case it is worth remembering that success is being able to give. Giving to people, to tasks, to ventures, to projects, to life. I have never met successful people who take the whole share only for themselves. That is not how it works.

This is where the incredible power of kindness comes in, as I mentioned in the introduction – Treat People With Kindness. It overwhelmed me during the FIG Congress in Poland. If you were there, you could experience it, notice it in current President Diane Dumashie. It was she who showed me and us the right direction, showed the possibilities, in fact. And then we achieved it all – without thinking, just trusting that it was good. That's why I am here today. Here in Orlando. And I can confidently say that we achieve one success after another.

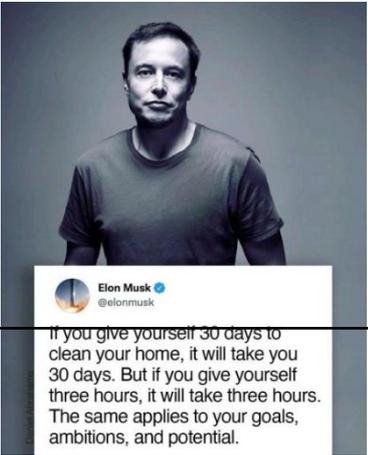
How to build the positive attitude? Well, do the maps with passion, keep looking for new tasks, interesting investments, new measurement solutions, new software and devote yourself to it with full confidence and commitment. Success will knock on the door by itself as soon as

you take those few small steps. Don't wait. Get up joyfully. And move every day to find new wonders of this world. Virtually, anything is possible. Start now and repeat this cycle just like the sun – *On the Revolutions of the Celestial Spheres* – as Copernicus wrote. ;-) I know how to do it and I can do it.



5. Your vision, mission and strategy.

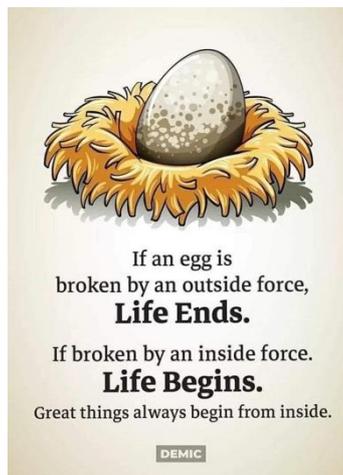
This is the key moment on the road to success. In fact, the foundation which is passed over by so many people, and absolutely undervalued by many more. Without a vision, without seeing oneself at the end of the road, there is no success. In this respect, it is necessary to imagine where we are heading. To imagine the steps, the time frame and the means we need to achieve it.



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With my clients, I have built hundreds or even thousands of strategies for them, in total. We often realized what resources they had, where the deficiencies were, what trainings and knowledge were missing. Such tasks were often difficult as no one likes to admit the errors or weaknesses. From the basics where they realized their resources and budgets, to painful admission that they have neglected things, were indolent or unwilling to leave their comfort zone. This comfort often spoils us because it does not stimulate us to try something new, it does not trigger the need to acquire, discover, explore and develop.



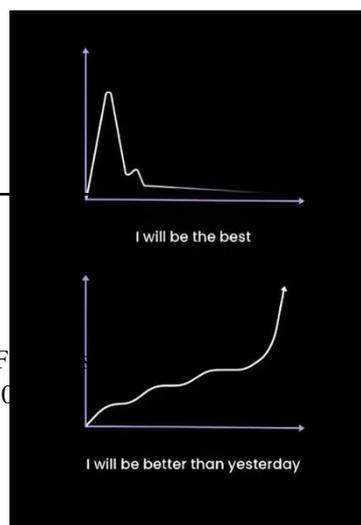
Build up this need in yourself. Surround yourself with the people who stimulate you, who bring out the best in you. Create your strategy of development and needs for it and convey the most beautiful visions that come to your mind. Let them be bold, grand, awakening the spirit of struggle in you, the spirit of conquest and development. For you are able to grow only in this way, only with passion. Any other form that is imposed, that is not yours will not last for the time necessary to achieve it.

It sounds like cliché, something boring, a stereotype – vision, mission, strategy.... After all, I do my profession well, perform my tasks, everything is OK, I am healthy, I have my loved ones and care for them. The things are so good! You are THE BEST! If this level is good for you, then take care of it. Be up to date, model yourself to the world around you and stay where you are as not everyone has to be outstanding! Yet, everyone can pursue their life with success. Do you notice the paradox? It is OK so why should I go for more? Because your energy changes, there is progress and such intentional building of a vision is necessary to

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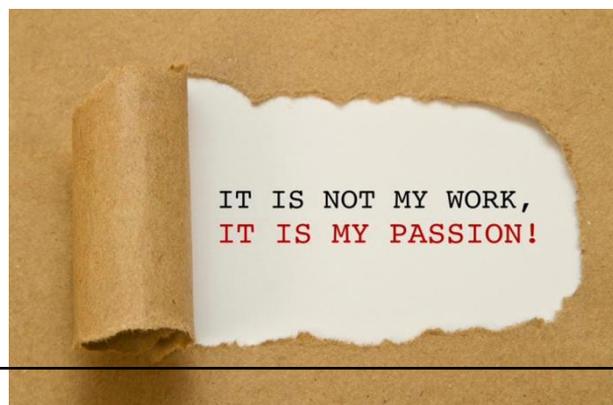
bring more life to life. It is worthwhile building, creating and implementing your vision intentionally and with small steps.

Each day, I will be better than yesterday. This is the source of strength for each of us. There are thousands and hundreds of examples of such resolutions that have come true, and the conscious building of one's own zone allows the universe to support and help us in such activities. I have already mentioned the 2022 FIG Conference in Poland – I was so amazed at the magnitude of such activities! At the diversity of participants, their countries of origin ... Do you know what I dreamt of before? What was my vision? I wanted to share with my audience, my clients (yes, with you) what I do best and I told myself:

OK, I see *how I communicate business content in an innovative way. How I transform human resources* and single out highly intelligent creators... Transformation of one of them is like the domino effect... you cannot stop it. "Move forward without them" – the change of frequency and solutions emerge. Each role is a mask, an illusion, with their beliefs and limitations underneath ....

Yes. It is still forming in my head, still building and consolidating in me. However, I asked for that and this is exactly what comes to me. I listen to what appeals to me, observe the environment, the proposals and build – with my work – the next vision that I am currently pursuing. It will result in lectures, books and stories. Numerous journeys and lots of satisfaction because I see the greatest benefit for me in the development and implementation of strategy, The benefit that my clients see in it because success is built through giving. The process goes from you to the world (don't take everything for yourself)! Give more and you will receive even more. You create the strength for that! This audience, this federation, this circle of people.

Treat People With Kindness! Reach for the sky, plan and implement. It is possible to simplify and implement highly energetic and difficult things here on earth. I can do it, I feel I have a lot of self-agency about it. It is possible in you, in your companies, in your higher education institutions, in your countries. And it may not be easy. Yet, it is worth your efforts – I can guarantee you even today that it is worth it



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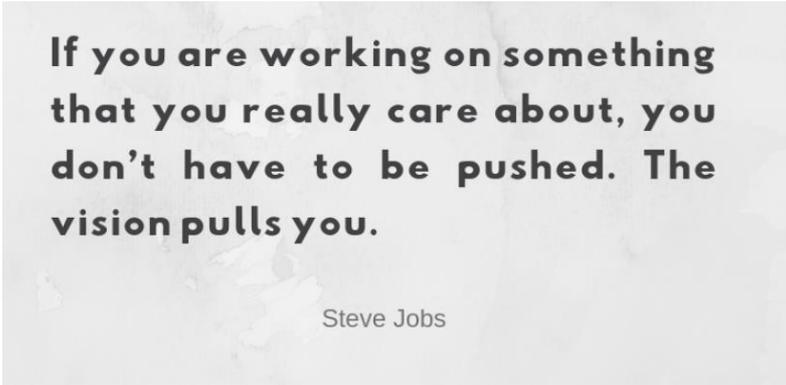
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Keep your fingers crossed for our project – the intergenerational work, the work to keep the knowledge about our profession alive: *“The Survey profession is evolving rapidly with technology and culture than ever before. Remote and global technologies enabled by the internet of things is bridging the work culture of the profession. This is important because it underscores that the future of a global survey of expert community of its practitioners is here.”* ....

At this point, I recalled how some talented young man from Poland summed up the change: “progress only makes sense when all generations participate in it, not just the selected ones ...”

#### 6. Day-to-day actions, in each area

Ladies and Gentlemen, there are many regulations and instructions how to act in this scope. After all, we are not here to discover America, the land of global success. Columbus already did that for us, and without GNSS ;-)



**If you are working on something  
that you really care about, you  
don't have to be pushed. The  
vision pulls you.**

Steve Jobs

If you do not want to think and look for a recipe, then follow the instructions, applications, guidelines. Read, be inspired, look for your own way ... **the basis of success is action**, so never stop acting. In a better or different way, just act. Improve. Get up. Act. Do it until you find that enthusiasm that will boost every minute of your life. You will find passion!!! And then you will control your time, the size of your tasks, your daily schedule. And nothing will stop you. Nothing!

“Success is going from failure to failure without losing enthusiasm.”

Winston Churchill

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