

**Presented at the FIG Working Week 2023,  
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# **New Assessment Tool for Identifying Appropriate Technology Investments in Land Records and Transaction Systems**

**Land Equity International (LEI) and the Millennium Challenge Corporation (MCC)  
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**<https://www.mcc.gov/resources/doc/toolkit-land-records-and-transaction-systems-technology>**

# A challenge, and a tool to address...

- Ensuring that new land administration system technologies are widely used and sustained after initial roll-out remains a central challenge in many countries
- Misalignment of system scope, technological complexity, and maintenance costs with agency priorities, staff capacity, internet/power, financial resources, and records quality and quantity can limit sustainability
- The LEI/MCC toolkit addresses a central question underpinning any thinking on strengthening land records and transaction systems – what level of technological complexity is appropriate for the needs, institutional environment, and resources that exist?

# Toolkit overview

- Land Records & Transaction System (LRTS) Toolkit released by the MCC in 2023
- Provides a template for assessing in-country challenges relating to LRTS.
- Guides the design and selection of options and components for LRTS investment.
- Supports in-country analysis and assessment.
- Ensures systematic consideration of operability, sustainability, political and institutional risks and benefits during project design.
- Loosely aligned with the MCC process for Compact Development. Able to be used by others adopting similar project design processes.

## Process of Project Development (MCC in bold, other partners in italics)



## LRTS Process



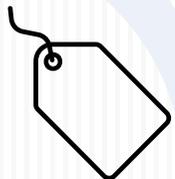
# Analytical approach

- **The LRTS Toolkit provides a framework to assess and sustainably design reforms specifically for land registration and transaction systems (both analog and digital).**
- The Toolkit provides a structured approach to:
  - **Identify core issues**
  - **Identify up to three Investment Options** appropriate to the core issues identified - across low (or no), medium and high technology solutions
  - **Assess sustainability and risk** elements of Options and Solutions, to narrow down to a final reform option
  - Develop additional detail to design, **cost**, procure and rollout the reform.



**Designed to be undertaken by MCC land sector practitioners**, in collaboration with government counterparts, with minimal assistance from technical experts.

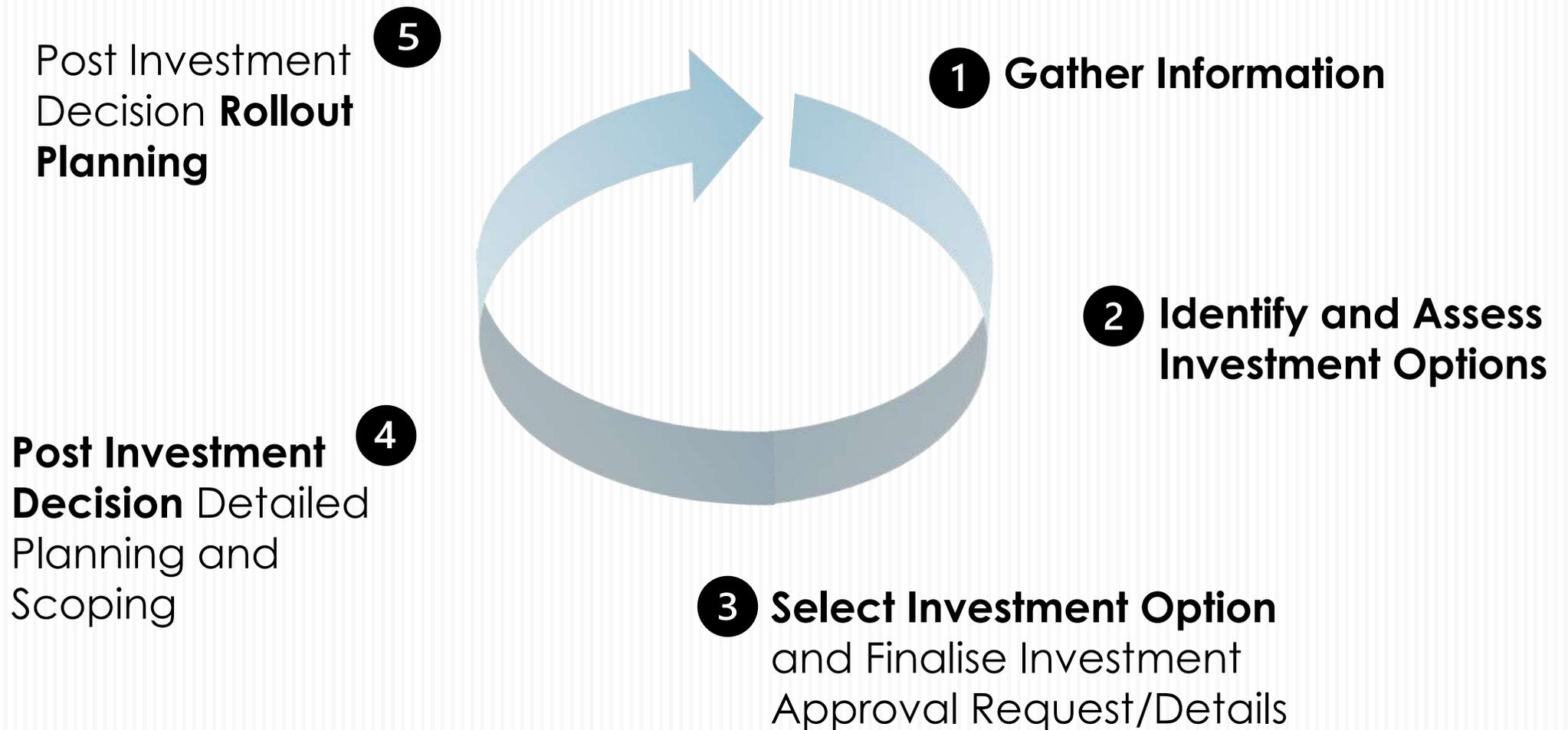
*Can be used more broadly by non-MCC public and private sector institutions.*



**'Off-label' applications are possible.** For example, to assess and design taxation systems, planning systems, and spatial data infrastructure. These may require more flexible interpretation of individual tools.

# LRTS Toolkit Structure

5 stages, with a set of tools to complete at each stage.



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**Stages 1 and 2** distinguish three core themes:



**Legal and Institutional**



**Technology and Systems**



**Finance and Financial Sustainability**

Information collection and analysis across these themes then informs the identification of up to three Investment Options. Importantly, Stage 2 requires a **sustainability and risk assessment** to promote post-project viability.

**Stage 3** provides tools to guide the selection of a final Investment Option.

**Stages 4 and 5** provide tools to elaborate further detail of the Investment Option, assess sustainability and risk, and plan for implementation.

# LRTS Toolkit Structure

5 stages, with a set of tools to complete at each stage.

## 1 Gather Information

### A. Legal & Institutional

- Policy, laws and regulations
- Applicable tenures
- Information accessibility
- Existing records: location, format and quality
- Existing coverage of the registry
- Institutional responsibilities
- Key human resource challenges
- Existing national strategies addressing land
- Related donor projects
- Private sector entity involvement

### B. Technology and Systems

- Existing ICT infrastructure
- Available digital land data
- Relevant ICT-related government directives and initiatives
- Functional scope of existing systems
- Technology platforms of existing systems
- Technology support arrangements for existing systems

### C. Finance and Financial Sustainability

- Agency revenue collected
- Agency budget and fund allocations (from externals)
- Agency internal budget allocation
- Agency actual expenditure
- Schedule of fees and charges
- Policy for distributing revenue
- Level of effort for business processes
- Estimation of land market activity

## 2 Identify and Assess Funding Options

### A. Summary of core issues

### B. Identify Investment Options

### C. Assess Sustainability and Risk

### D. Supplementary Modules (See below)

- I. Legal and Institutional Prerequisites
- II. Basic Costing
- III. Deciding when to upgrade
- IV. Projecting demand
- V. Backlog assessment

## 3 Select Funding Option and Finalise Pre-Approval Details

### A. Final Option Selection

### B. Procurement Packages

### C. Total Cost of Ownership

## 4 Post Approval Detailed Planning and Scoping

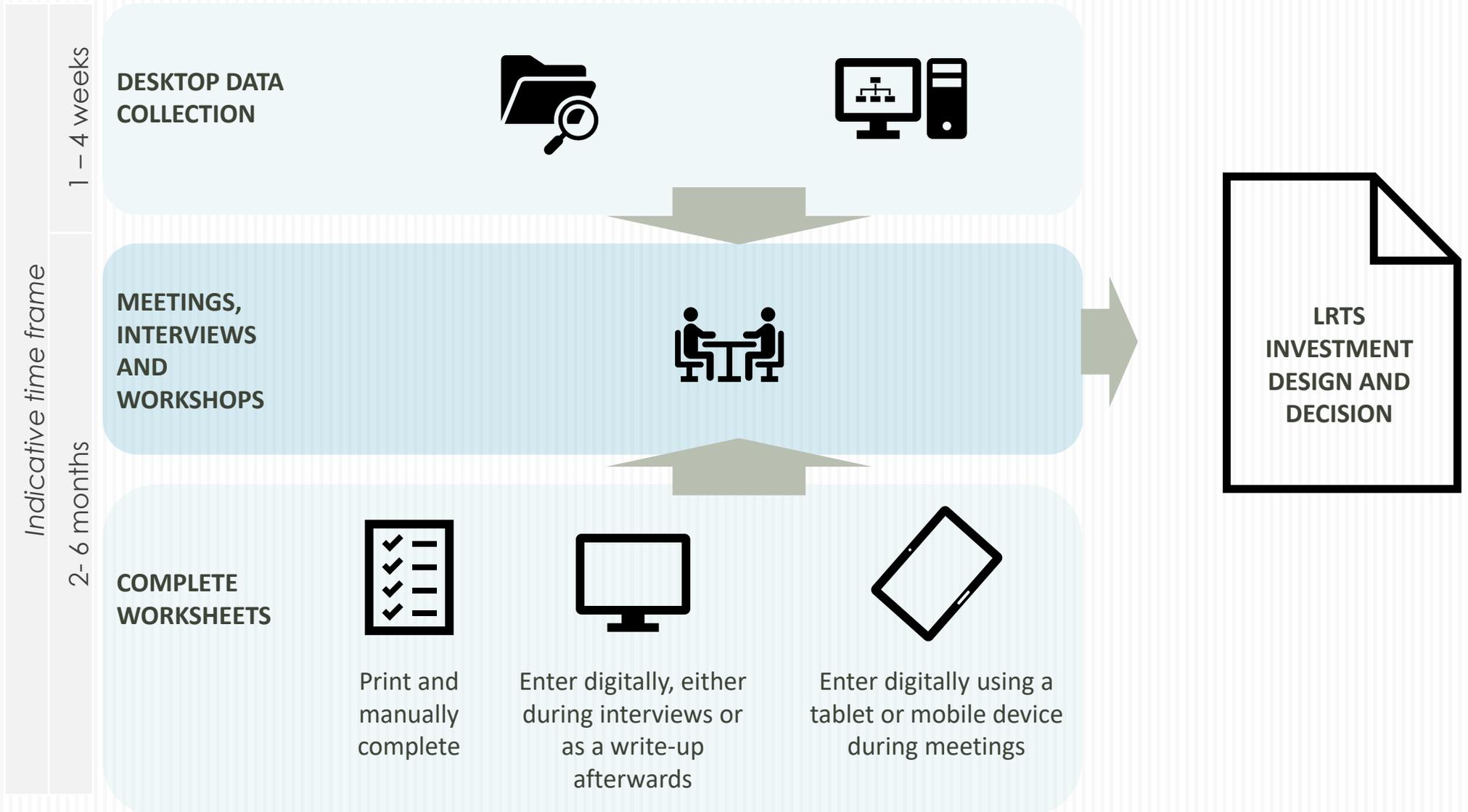
### A. Functional and Non-Functional Specifications

### B. Assess suitable software approaches

## 5 Post Approval Rollout Planning

### A. Additional Implementation Details

# How to use the LRTS Toolkit: Key Steps



# How to use the LRTS Toolkit: Key Stakeholders and Information Sources

## HIGH LEVEL GOVERNMENT POLICY

*Leadership, existing initiatives and past experience*

President/Prime Minister's Office

Taskforce members

Ministers/Heads of Department  
*Ministry of Lands,  
Ministry of Finance,  
Ministry of Planning  
Ministry of Environment etc.*

Staff responsible for e-government initiatives

Staff responsible for GIS and spatial data

Staff responsible for the land registry (both high-level and operators)

## GOVERNMENT OPERATIONAL

*How are policies implemented, how do systems work in practice, what are the data and systems needs?*

*How are data and systems needs being met?*

Private sector ICT companies providing services

## EXTERNAL OPERATIONAL

Private sector surveyors and notaries interfacing with systems

# Toolkit Preview

## Part I individual tool slides look like this:

Tool title

Tool description

Tool form

Guidance and considerations

### What are the technology platform/s of digital land records and transaction system/s already operating within the land agency?

This tool evaluates existing technology platforms for identified land records and transaction systems to assess options for re-use and extent of effort upgrade or replace. The worksheet should be replicated for each identified existing LRT IT System.

**When filling out the table, consider:**

- Different stakeholder perspectives across operational structures.
- Available documentation (e.g. User manuals)

Existing land records and transaction system # \_\_\_\_\_

Platform elements	Descriptions	Key comments/concerns	Implications to proposed investment
<b>Implementation history</b>	<i>e.g. When was the system implemented, have there been any major upgrades and who had the key implementation roles</i>	<i>E.g. Is it significantly out of date; are key implementers still present in relevant roles?</i>	
<b>Technical documentation exists (Y/N)</b>	<input type="checkbox"/> System design specifications <input type="checkbox"/> User manuals <input type="checkbox"/> System administrator manual <input type="checkbox"/> Other (.....)	<i>E.g. Is technical documentation available and complete; are users aware of and across materials?</i>	
<b>Server (hardware, operating system, DBMS &amp; other software)</b>	<i>Describe server hardware (including disk capacity and current disk volumes), operating system, DBMS and any other significant software hosted on the server.</i>  <i>Is there a stand-by server in case of (main) server failure?</i>	<i>Is existing server hardware adequate, or does it need to be updated or replaced?</i>	
<b>Client workstations</b>	<i>Specification and quantity</i>	<i>Identify replacement needs</i>	
<b>Printers</b>	<i>Number of working printers at each office location</i>	<i>Identify replacement needs</i>	
<b>Plotters</b>	<i>Number of working plotters (and plotter size details) at each office location</i>	<i>Identify replacement needs</i>	
<b>Scanners</b>	<i>Number of working scanners (and size) at each office location</i>	<i>Identify replacement needs</i>	
<b>Other ..</b>			



# Toolkit Preview

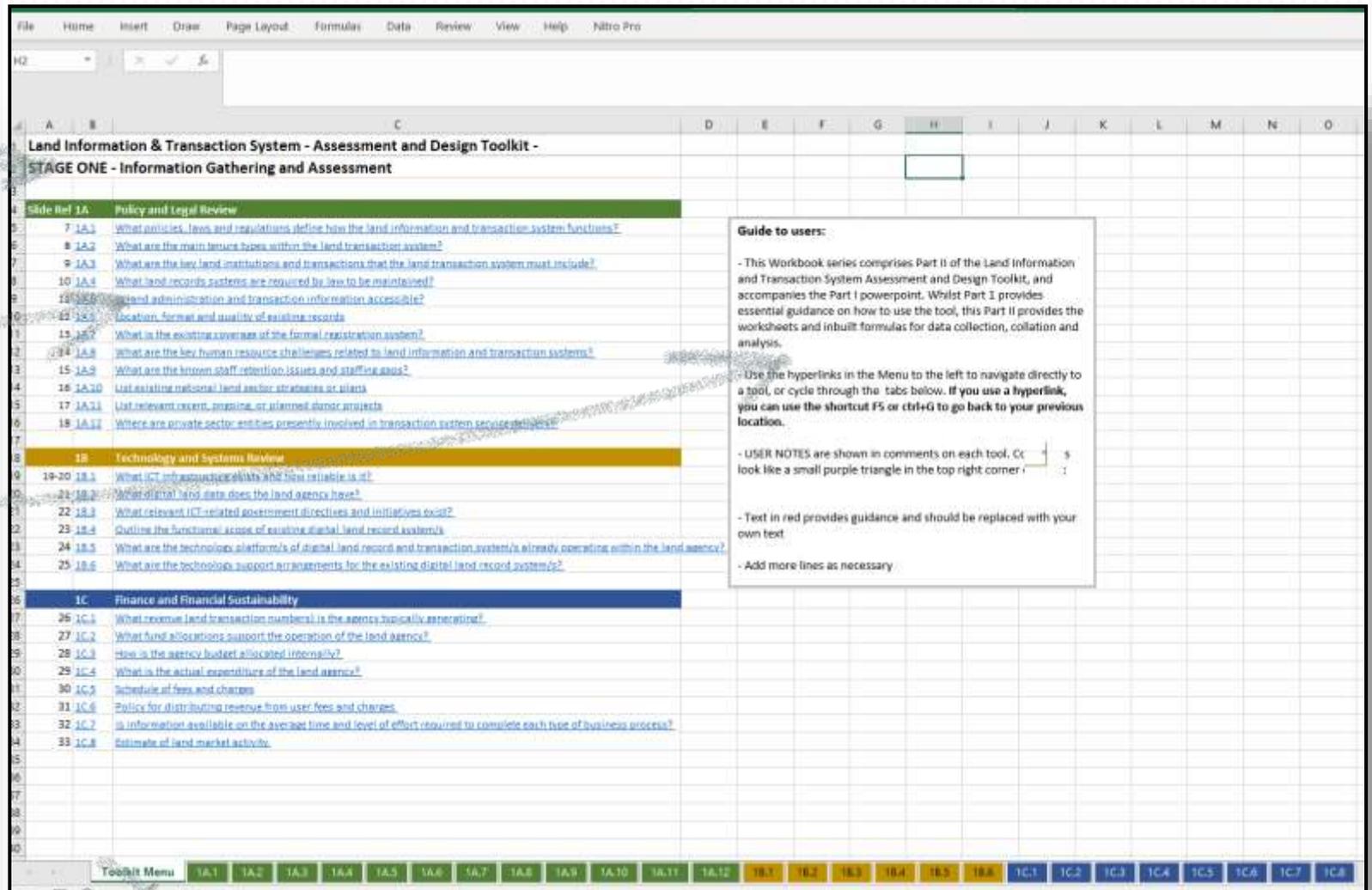
Part II contains individual tools in MS Excel tabs, with navigation shown as below:

Heading and stage

Tools

Guidance

Each tab contains one tool



# Toolkit Preview

## Part II individual tools look something like:

Tool title and navigation

Autofill where possible

Each tab is a distinct tool

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	
1	<b>Indicative Total Cost of Ownership - Final (Basic) Costing Before IM</b>																
2	<a href="#">Return to Toolkit Menu</a>																
3	Apportioned percentages are recommended, but can be changed as appropriate, ensuring they total 100%. Other boxes are calculated and autopopulated.																
4	Identify the preferred solution																
5	<input type="radio"/> High Technology Option <input type="radio"/> Medium Technology Option <input checked="" type="radio"/> Low or No Technology Option																
6	Apportion Establishment costs across system life cycle of 10 years (from Basic Costing worksheets2D.2-2D.8) by Percentage																
7		Yr1	Yr2	Yr3	Yr4	Yr5	Yr6	Yr7	Yr8	Yr9	Yr10	Check Total %	Indicative Total Cost of Ownership at Yr 10				
8	Software & software development	30%	30%	40%	10%							100%	Low or No Technology Solution		Using Basic Costing data		
9	Physical ICT infrastructure	50%	50%									100%	Total estimated investment funding required		1,870,400		
10	Hardware & Equipment		20%	80%								100%	Total estimated Land Agency budget amount required to cover operations & maintenance expenses over life of system		1,222,500		
11	Initial LAaaS service contract			100%								100%	TOTAL COST OF OWNERSHIP		3,092,900		
12	Preparatory activities	30%	30%	40%								100%					
13	Contingency	8%	12%	20%	30%	30%						100%					
14	<b>Investment Funding</b>	195,052	248,428	1,081,280	185,320	160,320	-	-	-	-	-						
15	Apportion Operations and maintenance costs as percentage of annual expense																
16		Yr1	Yr2	Yr3	Yr4	Yr5	Yr6	Yr7	Yr8	Yr9	Yr10						
17	Annual Operating Costs					50%	50%	100%	100%	100%	100%						
18	LAaaS Annual fee						100%	100%	100%	100%	100%						
19	Cost of replacement system or system upgrade at end of operating life											100%					
20	Additional staff costs				100%	100%	100%										
21	Toolkit Menu   Summary   OfficeSize   SoftwareCosts   InfraCosts   OpsCosts   PrepCosts   TCOsumm   TCOinitial   TCOOngoing																

# Key principles for using the Toolkit

- **Focus on availability of information**, and what missing information means in terms of viability. Do not spend considerable time on any one worksheet. If information cannot be obtained, move on and note the gap.
- **Focus on sustainability** and project design elements that support post-project viability. All design options should be considered in the context of sustainability.
- **Focus on the formal sector**, recognising the emphasis is on viable transaction systems.
- **Adopt a transparent, “comfort-level” approach to risk.** The tool and design process recognises risk as inherent to all land projects. The purpose of the tool is to systematically identify an acceptable level of risk.

# Thank you!

<https://www.mcc.gov/resources/doc/toolkit-land-records-and-transaction-systems-technology>